



Shield News

Spring/Summer 2019

Message from the Joint MD-Bipin Joshi

As we go to print, there is no sign of Economic certainty caused by "BREXIT" and the difficulties that the government is having in reaching an agreement has compounded all industry in the UK. The Security industry continues to operate on the basis that clients' are reacting to changes as they happen by putting pressure on suppliers like ourselves to lower margins.

On the other hand, recruitment of staff continues to be a serious challenge and this has put further pressure on pay rates. Shield have had to evolve in these times and so our focus has been to ensure that our core customers receive the best service, whilst we grow other areas of the business with innovative solutions by using CCTV and Mobile Services.

I reported in our last Newsletter of the formation of our new company "Shield Integrated Solutions Ltd" based in

Aldershot. The new company provides CCTV, Access Control and alarms solutions to business and the domestic market. I am delighted to say that this has been a very positive move and early signs are that we are moving into the right direction. For more information please visit: www.Shieldisl.co.uk



I would also like to thank our clients' for their continued support and trust in our service. It goes without saying that without our loyal hardworking staff, we would not be able to deliver a good service.

Shield will continue to innovate to meet future challenges.

Bipin Joshi
Joint Managing Director

OUTSTANDING AUDIT ACHIEVEMENT

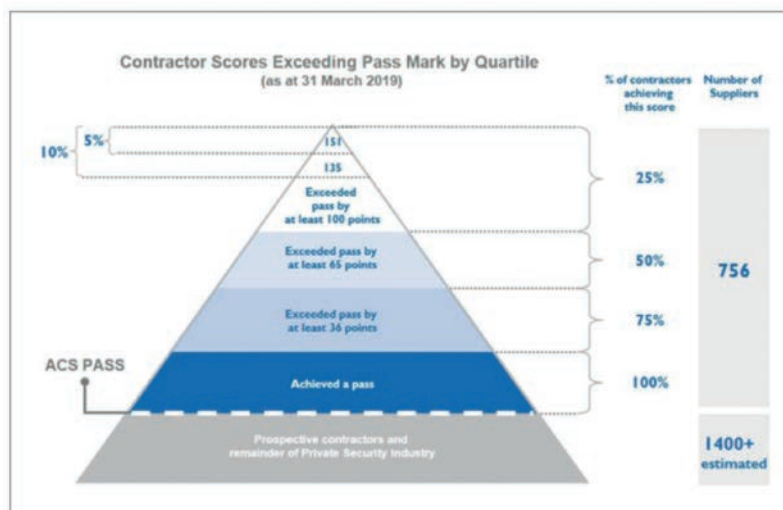
TOP 5% POSITION FOR SHIELD IN THE APPROVED CONTRACTOR BENCHMARKING

Shield are proud to be in the top 5% following their outstanding annual audit held back in March of this year. A very impressive score of 162 was achieved out of a possible 174.

The Security Industry Authority (SIA) Approved Contractor Scheme provides a framework for businesses in the private security industry to improve their standards. It encourages approved

contractors to compare their performance with that of other businesses within and outside of the private security industry.

Prior to April 2019 approved contractors were assessed against 87 indicators of achievement. The overall pass mark was zero and the maximum score that could be achieved was 174. The information below relates to this period.



KEY SECURITY TRENDS FOR 2019

We offer a selection of the major trends in Security during 2019.

A senior policeman view see's the future of protective security, counter-terrorism police, as more in the private sector than the public sector. If that sounds surprising or a retreat too far by the state of the professional security readers, added that when he says it to government audiences, they cringe.

We might see a duty to protect made law, such as a legal requirement to carry out security checks at a concert. In other words, security becoming something that places are duty-bound to do. Making security on a par with health and safety in law might well be the single most important 'step change' in the sector, a £5m bill for health and safety in a business faces little push-back. A £5m bill for security gets more push-back.



Whether or not that happens – Brexit delaying a much needed spending review on police – that the senior policeman was airing it was another pointer to just how serious the terror threat is.

ACCESS CONTROL SECURITY WILL SHIFT FROM CARDHOLDER MANAGEMENT TO IDENTIFY MANAGEMENT

There's more to securing an organization than keeping the wrong people out of buildings. Access to intellectual property, logical systems, and specialized equipment needs to be protected too. That's why more businesses are starting to manage identities instead of cardholders. What are identities? They are digital profiles for every person that comes into contact with the organization. These profiles can encompass many attributes such as role, pay grade, seniority, qualifications, accreditations, etc.

Using an identity and access management system, an organization can automatically assign employee rights to buildings as well as logical systems such as relationship management (CRM) systems. This eliminates the resource-draining tasks of requesting and granting permissions while ensuring compliance standards are being met. Security teams will also get a clearer picture of potential threats by spotting suspicious behaviours beyond the physical risks alone.



MANAGEMENT SECURITY DATA WILL BE USED TO ENHANCE OPERATIONS



Increasingly, businesses are getting more value from their security systems. Companies are using data from their security solutions to enhance operations and increase building

automation. Security data is being shared with teams such as customer service, marketing, human resources, and operations for their own objectives. Consider a retail environment. A marketing team can leverage video analytics to monitor the success of a promotion or find ways to improve the customer experience.

In a corporate environment, facility management teams could improve building automation by tapping into security sensors such as video cameras. Should a camera not detect motion in a room for 30 seconds, the security platform could automatically turn off the lights and reduce the temperature. That application would not only reduce operational costs, but also help the organization meet energy efficiency standards.

NEW BUSINESS

Shield recently brought **PSK Security** adding around another 400 key holding sites, almost doubling the total number.

We also took on an additional 6 mobile patrol sites and a static site.

With all the great help, support and commitment

from the staff this increase of customers has been successfully implemented into the Shield portfolio.

At Shield we are always looking for new business so please contact us either by e-mailing to **admin@shieldsecurity.co.uk** or calling **01252 319 899** to discuss your requirements.

FOCUS ON

DEREK DRIVER SERVICE MANAGER

AT SHIELD SECURITY SERVICES LIMITED IN ALDERSHOT

WHEN DID YOU JOIN SHIELD AND WHAT MADE YOU CHOOSE THE COMPANY?

I joined Shield in March this year. The job advert really appealed to me because there was a wide variety of tasks that have to be completed and it was at a similar level to my previous role. When I attended my interviews Bipin impressed me with the Shield ethos and I could see Shield is a successful, well respected Security company. The building is really impressive from the smart outside to the CCTV control room, an outstanding looking board room and offices. It had a real family feel to the company and that has been proven as you are very well looked after at Shield.

WHAT DO YOU DO IN YOUR SPARE TIME?

I enjoy spending time with my family including going for days out, walks, watching TV-usually comedies and football and going for a kick about or playing table tennis at the local parks. I also help out on Sunday mornings as the assistant referee for my youngest son's football team. When I have time I also enjoy the gym and cycling in the spring/summer.

TELL US SOMETHING WE DON'T KNOW ABOUT YOU.

I am a bit of an adrenalin junkie. In the past I have completed a tandem sky dive, two bungee jumps (180 & 300 foot), a catapult jump, white-water rafting, being driven in a racing



car around Brands Hatch, the extreme rides on top of the 350 metre tall Stratosphere and a zip wire in Downtown Vegas. These days I tend to stick to the white knuckle rides at Thorpe Park and Alton Towers with my two teenage sons.

NAME ONE ACTOR OR ACTRESS AND TELL US WHY YOU ADMIRE THEM?

Johnny Depp, he has played many diverse characters in numerous films over a very long career. Johnny always plays his roles brilliantly; I thought he was outstanding in the Pirates of the Caribbean series of films.

WHAT ARE YOUR FAVOURITE MOVIES?

When I have the chance, I enjoy a wide range of films so anything from comedies to thrillers. Films include The Hobbit, Lord of the Rings, Harry Potter, American Pie and Gladiator. Also Madagascar when the kids were younger.

IF YOU WON THE LOTTERY, WHAT WOULD YOU DO?

I would ensure my family and close friends were set up financially. I have one son at university and the other is also planning on starting next year so a lottery win would definitely come in handy! Purchasing a black Range Rover for my wife is a must. I would enjoy travelling around the world going to major sporting events.

Focus on Shield Integrated Solutions Limited (ISL)

Shield Integrated Solutions are specialists in the design, installation, commissioning and servicing of intruder Alarms, Wireless Security Systems, Fire Detection Systems, CCTV, Access Control and Automatic Gates across Hampshire, Thames Valley, London and the Home Counties. Our aim is to deliver a high quality of service and pride ourselves workmanship by keeping up to date with the latest technological advances and only using qualified installation engineers.



Focus on Security in Warm Weather

Police Provide Tips for Home Security in Warm Weather. As the weather turns warm police, would like to remind the public of some tips to keep your home secure and make it less enticing for burglars in the summertime.

PROTECT YOUR HOME'S EXTERIOR

- CLOSE AND LOCK ALL DOORS AND WINDOWS. Use deadbolts with at least a one inch throw. Window screens do not stop a burglar.
- Make sure all first floor window air conditioning units cannot be easily removed.
- Display your house number in plain view. Reflective numbers are even better.
- Install lighting at all entrances, including decks, porches, sheds and garages.
- Trim back any overgrown trees and shrubs from window ledges. Overgrown landscaping provides burglars with a place to hide.
- Neighbours, passing motorists and police officers should be able to see your windows and doors. Close your blinds at night.
- Do not leave ladders in your yard. Be sure to secure them in your garage or shed.
- Reinforce sliding glass doors with slide bolt through the frame and a block in the track.

- Do not hide keys outside your home.
- Do not leave your garage door openers inside your vehicle. Lock interior garage doors.
- Alternate the location/direction of your parked vehicle(s) to avoid predictability

PROTECT YOUR HOME'S INTERIOR

- Install dead bolt locks on all entrance and exit doors and make sure you use them every time you leave the residence. Many burglaries occur when a homeowner leaves for only a short time. If you leave it—lock it!
- Install window locks. Always make sure ground floor windows are securely locked.
- Beware of 'distraction-style' burglaries. There are bands of burglars who are organised. One will distract you, typically with home improvement solicitations, while a partner burgles your home.
- Install a "Door Viewer" or "Peep Hole" so you can see who is knocking at the door. If you don't know who it is, do not open it.
- Do not leave information on your social networking sites or voice mail detailing your travel plans.
- Use timers on your lights to give the appearance that someone is home. Consider leaving a radio or television on.
- Cut up, fold or recycle boxes from recent expensive purchases instead of leaving them curbside.
- Do not leave your garage door open when outside doing yard work or other chores.

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